Proximity to Boeing’s final assembly is paramount in an effective supplier relationship. A Snohomish County location provides that access. In a “just-in-time” production environment, it is the importance of being here that really matters.
AEROSPACE CAPITAL OF NORTH AMERICA

Boeing Commercial is our major employer and has been designing and assembling aircraft in the region since 1916 - over 100 years. Every type of commercial airplane produced by Boeing takes flight from here. The 747, 767 (including the KC-46A Tanker), 777/x and 787 are all delivered from the Everett plant (on cover), the largest building in the world by volume. The 777X, with its composite wings, is forecast to add 8,000 new jobs and bring new firms to the local supply chain.

Boeing and the supply chain community have achieved a position of dominance through collaboration. Snohomish County is home to an aerospace industry represented by over 200 firms and 38,000 workers. 46% of all aerospace workers in the state are employed in Snohomish County. The supply chain, with 600 suppliers statewide, supports Boeing as well as Airbus, Bombardier, Comac, Embraer, Sukoi, and Mitsubishi.

SUPPLY CHAIN

The 200 supply chain companies in Snohomish County include the following groups:

- Avionics
- Engineering/Designing
- Conversion/Modification
- General Aviation
- IT & Software
- Interiors
- Logistics
- Machining/Assemblies
- Maintenance (MRO)
- Materials — Composites, Metals and Plastics
- Metal Fabrication
- Robotics
- Structures
- Surface Treatment
- Systems, Components & Ancillary

MAJOR SUPPLIERS

- Aviation Technical Services
- Cadence / Giddens
- Collins Aerospace
- Crane Aerospace
- Electroimpact
- Jamco America
- Korry Electronics
- LMI Aerospace
- MTorres America
- Panasonic Avionics
- PCC Aerospace
- Safran Aerospace
- Senior plc
- TECT Aerospace

INCENTIVES & TAXES

Washington State has no corporate or personal income tax

The three primary taxes paid by business are Gross Receipts/Business and Occupation (B&O), Retail Sales, and Property. The following incentives are available to the aerospace industry:

- 40% reduction in the B&O tax rate
- Credit against the B&O tax for pre-production development expenses
- Credit against the B&O tax for property taxes paid on building improvements or new construction
- Manufacturing equipment and computer hardware/software are exempt from sales tax
- Loans and grants available for infrastructure improvements
- Customized training grants for workforce development
- Utility grants for energy efficiency projects
- Designated tax-free zones for manufacturing
- Opportunity Zones
The Snohomish County workforce has the highest concentration of advanced manufacturing jobs west of the Rocky Mountains.

Manufacturing is 20% of our county workforce; twice the State average. Further, we have the highest concentration of engineers in Washington, working across multiple industries.

Naval Station Everett, a carrier base, produces close to 1000 separations of well-trained employment candidates each year.

World-renowned research universities and nationally-recognized community and technical colleges offer science, technology, engineering and math (STEM) degrees, career and technical education, and customized training. Edmonds and Everett Community Colleges offer industry-specific certificates and/or two-year degrees in Avionics/Electronics, CATIA, Engineering/Design, Maintenance (Airframe/Powerplant - Part 147), Materials Science/Composites, Machining, Quality Assurance, Welding/Fabrication and Automation/Mechatronics/Robotics.
“Korry is pleased to be part of Snohomish County and the vibrant aerospace community located here. EASC’s support has enhanced our ability to connect locally with business leaders and effectively tap into the regions’ skilled workforce.”

— Rob Gibbs
President
Korry Electronics Co.

BUSINESS CLIMATE

Snohomish County has institutionalized a pro-aerospace business climate.

The aerospace industry and state/local government collaborate to encourage the growth of the aerospace industry, as demonstrated by the successful competitions for both the 787 Dreamliner and the 777X programs. This support begins with a competitive incentive program. It extends to a commitment to workforce and industry-specific programs such as the Washington Aerospace Training and Research Center and the Advanced Manufacturing Training and Education Center. Permits for aerospace projects are expedited and can be issued in as little as seven days.

Advocacy and networking among aerospace industry companies are primarily facilitated by two organizations: Aerospace Futures Alliance and Pacific Northwest Aerospace Alliance. EASC organizes Aerospace in Action, our advisory group comprised of local supply chain firms.

WEST COAST ACCESS

Snohomish County is the place to be for companies with overseas markets or offshore suppliers.

GLOBALLY CONNECTED

- Seattle-Tacoma International Airport: major domestic carriers and international carriers flying non-stop to Asia, Europe, and the Middle East
- Snohomish County Airport - Paine Field offers domestic flights to nine Western U.S. destinations.

PORT OF EVERETT

5th largest on the US West Coast

Handles 100% of the oversized ocean-going imported assemblies for Boeing. Off-loaded containers are delivered by rail directly to the Boeing plant.

Container, break bulk and barge facilities are available with on-dock rail to expedite multi-modal freight.

The Port operates Foreign Trade Zone #85, allowing firms to manage customs fees and duties.

60% of our jobs are associated with international trade.